



# Euro BioFairs Compass

Winter Edition 2020



**|| Guide to Life  
Sciences Events**

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**SPECIAL**



18 – 20 May 2021  
Cologne, Germany  
hybrid event – on-site and online

# A new era begins

**RENEWABLE MATERIALS** The Renewable Materials Conference, 18–20 May 2021, features a unique concept to present all sustainable and renewable material solutions at one event: bio-based, CO<sub>2</sub>-based and recycled! The conference will be held as a hybrid event in Cologne.

There is a growing market demand for advanced and ready-to-use sustainable material solutions with a low carbon footprint – and fossil-free. As a response to this challenge, nova-Institute has decided to unite all relevant industries in the new Renewable Materials Conference (RMC). Over three days, participants get a complete overview of the latest renewable material solutions from a wide range of sustainable raw materials and technologies. The first day will be focusing on building blocks

and chemicals, the second on polymers and plastics and the third on plastic and composite materials.

The Renewable Materials Conference is the follow-up event to the “13<sup>th</sup> International Conference on Bio-based Materials”, which builds on a successful history of previous conferences. The Renewable Materials Conference also integrates topics from the “Biocomposites Conference Cologne” and extends the conference with presentations on chemicals and polymers from CO<sub>2</sub> use (CCU) as well as new solutions from the field of recycling, so that the entire spectrum of renewable materials is covered.

The conference will help shape the sustainable future of chemicals and materials and will provide new advantages and synergies by establishing a meeting point for numerous cross-sectoral networking opportunities. Participants from the industry will be able to greatly benefit from the first event of this format as it provides a platform where new market solutions can be presented and recognised to get a broad range of new prospects and materials solutions. ■

## › QUICK FACTS

### Registration

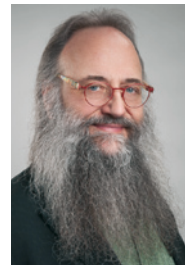
[www.renewable-materials.eu/registration/](http://www.renewable-materials.eu/registration/)

### Contact

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[www.renewable-materials.eu](http://www.renewable-materials.eu)

## End of fossil carbon

**GREETINGS** For the first time in our 25 years of experience in the field of renewable raw materials, nova-Institute presents all renewable raw material solutions together



at a conference: Latest innovations on bio- and CO<sub>2</sub>-based chemicals and materials as well as mechanical and chemical recycling. Or in other words: All material solutions based on renewable carbon – avoiding the use of additional fossil carbon. Renewable chemicals, plastics, composites, fibres and other products can be produced either from biomass, directly via CO<sub>2</sub> utilisation, or recycling. Naturally, this includes the established areas of bio-based polymers and biocomposites.

To show off the wide range of possibilities and diversity of renewable materials, the innovation award “Renewable Material of the Year” will be granted at the conference to innovative and trend-setting products and technologies based on renewable materials. Pioneers of renewable materials from all sectors are invited to participate. [www.renewable-materials.eu/award-application](http://www.renewable-materials.eu/award-application).

We are looking forward to welcoming you in Cologne and online.

### Michael Carus

Managing Director, nova-Institute





# Conferences

TO GROW YOUR BUSINESS NETWORKS



2<sup>nd</sup> International Conference on  
**CELLULOSE FIBRES**

Cologne (Germany)  
2–3 February 2021  
cellulose-fibres.eu



9<sup>th</sup> Conference on  
**CO<sub>2</sub>** | CO<sub>2</sub>-based  
Fuels &  
Chemicals

Cologne (Germany)  
23–24 March 2021  
co2-chemistry.eu




**RENEWABLE  
MATERIALS  
CONFERENCE 2021**

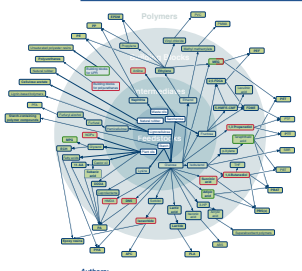
Cologne (Germany)  
18–20 May 2021  
renewable-materials.eu



**DATA FOR 2019**



Bio-based Building Blocks and Polymers – Global Capacities, Production and Trends 2019–2024



Authors:  
Pia Sircornik, Raj Chenthapalli, Michael Carus, Wolfgang Batus,  
Doris de Guzman, Harald Kab, Achim Raschka, Jan Ravenstijn  
January 2020  
This and other reports on the bio- and CO<sub>2</sub>-based economy are  
available at [www.bio-based.eu/reports](http://www.bio-based.eu/reports)

## THE BEST MARKET REPORTS AVAILABLE

Bio-based  
Polymers &  
Building Blocks



[www.bio-based.eu/reports](http://www.bio-based.eu/reports)

## SCIENCE-BASED CONSULTANCY

on Renewable Carbon for  
Chemicals and Materials

What are future challenges, environmental benefits and successful strategies to substitute fossil carbon with biomass, direct CO<sub>2</sub> utilisation and recycling? What are the most promising concepts and applications? We offer our unique understanding to support the transition of your business into a climate neutral future.

[www.nova-institute.eu](http://www.nova-institute.eu)

**Bio-based News**



Daily news on Bio-based and  
CO<sub>2</sub>-based Economy worldwide  
[www.bio-based.eu/news](http://www.bio-based.eu/news)





**15 + 16 March 2021**  
**Meetings Event, Cascais, Portugal**  
**17 March – 13 April 2021**  
**Video Meetings Period**

# Corona-proof event

**EUROPLX** With more than 25 years of partnering event history, RauCon has now designed and successfully tested the “Marketplace for Pharma Business Opportunities”, to enable the company’s customers to maintain their business development activities during these difficult times.

A successful test run in mid-September delivered the evidence: it is possible to organise a partnering event that flexibly adapts to lockdowns, restrictions and travel bans without the registered participants losing any of their work input or already agreed meeting.

In spite of tightened legal restrictions imposed for the September event just 36 hours before it started, a live event was held under meticulous safety precautions in Vienna, Austria,

for those Licensing and Business Development Executives who were able to travel. It was followed by subsequent four weeks of flexible and convenient video meetings for all, including those who were unable to travel to the venue.

Unlike so-called “hybrid” partnering events which try to combine physical and virtual meetings on the same days, the new “Marketplaces for Pharma Business Opportunities” euroPLX and asiaPLX each offer a 28-day video meetings window right after a 2-day in-person event.

A newly designed online partnering system allows a seamless transition between event and video meetings, entirely controlled by the participants through their personal user accounts in a secure cloud environment. In case of a complete lockdown, the entire event is automatically switched to an extended 30-day video mode with no work input lost. The next Marketplace for Pharma Business Opportunities will take place on 15 + 16 March 2021. ■

## ▶ QUICK FACTS

### Registration

<https://www.raucon.com/euro-plx/euroPLX-75/>

### Contact

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 69115 Heidelberg, Germany  
 Email: [nrf@raucon.com](mailto:nrf@raucon.com)  
[www.raucon.com](http://www.raucon.com)

# Hunkering down

**GREETINGS** For some, this may be an option, though not for Business Development Executives. Travel bans, authority-imposed restrictions or even lockdowns have made



personal encounters for business development very difficult, to put it mildly. But Business Development Partnering now can go on – thanks to our young team who has been facing this completely unexpected challenge head-on and creating something that far improves on mainstream partnering events.

Indeed, the new “Marketplace for Pharma Business Opportunities” concept provides flexibility and versatility unheard of in the industry. In my view, there is no other partnering event concept worldwide that offers a similar degree of flexibility and convenience. And the “Marketplace” has already produced evidence that it can cope with the incalculables of pandemic conditions even within hours.

The end of pharma and biopharma partnering as we know it is the beginning of a new category called the Marketplace for Pharma Business Opportunities. I invite you to have a look at it. No need to hunker down.

### Dr Norbert Rau

Managing Director, RauCon GmbH

# Next Generation Pharma Partnering

# The Marketplace

for Pharma Business Opportunities

Leading in Pharma Partnering Since 25 Years



## The Marketplace for Pharma Business Opportunities

Two days of face-to-face event meetings **plus** four weeks for scheduled post-event video meetings. Change from »physical« to »video« anytime.

Full control of your own flexible Video Meetings Programme: any number of pre-arranged follow-up, additional, or stand-alone meetings.

Make use of the pharma business opportunities presented even months after meetings event and video period are closed.



### \*euroPLX 75 Lisbon

Cascais (Portugal) Event: 15 + 16 March 2021  
Hotel Cascais Miragem, Cascais, Portugal  
Video Meetings Period: 17 March - 15 April 2021



### \*euroPLX 76 Noordwijk

Noordwijk (Netherlands) Meetings Event: 14 + 15 June 2021  
Grand Hotel Huis ter Duin, Noordwijk, Netherlands  
Video Meetings Period: 16 June - 13 July 2021



### \*asiaPLX 1 Singapore

Singapore Meetings Event: 21 + 22 February 2022  
Swissôtel The Stamford, Singapore  
Video Meetings Period: 23 February - 23 March 2022

**Register** now for euroPLX or asiaPLX on [www.raucon.com](http://www.raucon.com). The Original since 1995. Often copied. Never equaled.





## BIO-EUROPE SPRING® **DIGITAL**»»

22 – 25 March 2021  
Delivered Digitally,  
European Standard Time

# BIO-Europe Spring®

**BIO-EUROPE SPRING** Connect with the right partners at Europe's largest springtime digital partnering event — BIO-Europe Spring 2021, delivered digitally.

The fifteenth annual BIO-Europe Spring® conference is the premier springtime partnering conference for the life science industry. For its 2021 edition, by necessity we have gone fully digital and expanded the format to four 24-hour days to accommodate partnering meetings between attendees from all over the world.

Building on the success and momentum created by its sister event BIO-Europe Digital 2020 that took place October, 26–29 also fully digitally, the 'must-attend' event series has proven its importance and relevance to the life science sector.

### » QUICK FACTS

#### Registration

Please visit  
[bioeurope.com](http://bioeurope.com)

Save up to €200 when you book by  
January 22, 2021.

BIO-Europe Spring Digital 2021 is expected to bring together over 2,500 executives from biotechnology, pharmaceutical and finance companies from around the world, who will engage in more than 15,000 partnering meetings. Without the need to travel, more delegates can participate worldwide. With programme content available on-demand up to five weeks before the event as well as live sessions, there is more opportunity to watch panels and pitches without interrupting scheduled one-to-one meetings.

Our gold standard partneringONE® platform is also now more powerful than ever before. With ONE login, you access the entire event. No need to switch back and forth between platforms. Search by company or therapeutic area to discover potential partners and relevant conference sessions and company presentations. This easy-to-use digital solution is your "one stop shop" for all conference activities. Scheduled meetings will take place during the live conference. ■

## BIO-Europe® Spring

**GREETING** *BIO-Europe® Spring is a key strategy for global biotech, pharma and investors who attend in search of new collaboration partners and deal opportunities.*



*Since March 2020, we have hosted four international digital events with over 6,700 life science executives, and industry stakeholders, 260 company presentations and over 37,000 one-to-one partnering meetings.*

*BIO-Europe® Spring will bring together a wide variety of companies to present their licensing opportunities directly to potential partners, resulting in alliances that literally change the world. Partnering will also feature instant scheduling of all meetings mutually agreed to, so delegates can plan for their meetings much earlier in the process. Programme content, led by respected industry experts, includes business development, therapeutic areas, digital health, and start-up innovations available live and on demand.*

*See you digitally in March!*

**Pam Putz**  
Managing Director Europe  
EBD Group

# Connect with the Right Partners at Europe's Largest Springtime Digital Partnering Event

**BIO-EUROPE SPRING®** **DIGITAL»»**

MARCH 22–25, 2021 / DELIVERED DIGITALLY

The 15th annual BIO-Europe Spring® conference is the premier springtime partnering conference for the biotechnology industry. For its 2021 edition, by necessity we have gone fully digital and expanded the format to four 24-hour days to accommodate partnering meetings all over the world. It will include on-demand early access to the company pitches, program sessions, and sponsor and showcase company content up to five weeks prior to the live event for the best possible networking and meeting decisions once partnering begins.

Our gold standard partneringONE® platform will open early February for researching potential partners and requesting meetings, which will then be set at prescheduled times during the live conference with unique links to a secure video conferencing solution. A variety of social networking opportunities will also be available as part of our complete digital offering.

Take advantage of our **early bird discount** and save **EUR 200** when you register before January 22, 2021.

Register at: [bioeuropespring.com](https://bioeuropespring.com)